

ANADA'S TOP **ORPORAT** R&D SPENDERS







### PRICEWATERHOUSE COPERS @

SR&ED Tax Credit Group





## RE\$EARCH Infosource Inc.

RE\$EARCH Infosource Inc. is Canada's leading firm providing business intelligence information and analysis for science, technology, research & development and innovation. Data used for this table were extracted from our Canadian Corporate R&D Database, a proprietary database. Companies wishing to be included in future editions of the Top 100 List and Database, or who wish to adjust their figures should contact us directly. To order copies of our in-depth report Canada's Top Corporate R&D Spenders Report 2004 or for more information, go to www.researchinfosource.com.

> Telephone (416) 481-7070 ext. 21 Fax (416) 481-7120

# Canada's Corporate nnovation Leaders

A supplement prepared by RE\$EARCH Infosource Inc., an Impact Group company

### Canada's Top 100 Corporate R&D Spenders 2004

Rank			R&D Expenditures			Revenue	Research Intensity	
0000	0000	6	FY2003	FY2002	% Change	FY2003	R&D as % of	Library
2003		Company	\$000	\$000	2002-2003	\$000	Revenue**	Industry
1 2	1 6	Nortel Networks Corporation* <sup>(e)</sup> Bell Canada	\$2,788,985 \$1,000,000	\$3,501,992 \$830,000	-20.4 20.5	\$13,748,715 \$16,698,000	20.3 6.0	Comm/telecom equipment Telecommunications services
3 4	2 3	Magna International Inc.* Pratt & Whitney Canada Corp. (fs)	\$630,675 \$423,000	\$574,766 \$428,000	9.7 -1.2	\$21,506,018 \$2,100,000	2.9 20.1	Automotive Aerospace
5	7	ATI Technologies Inc.*	\$328,959	\$286,361	14.9	\$1,941,488	16.9	Computer equipment
6 7	5 9	IBM Canada Ltd. <sup>(e)</sup> (fs) Ericsson Canada Inc. (fs)	\$322,400 \$232,000	\$315,300 \$201,000	2.3 15.4	\$5,275,000 \$519,000	6.1 44.7	Software and computer services Comm/telecom equipment
8	10	Alcan Inc.*	\$196,210	\$180,596	8.6	\$19,116,460	1.0	Mining and metals
9 10	8 12	Bombardier Inc. Atomic Energy of Canada Limited	\$188,000 \$155,785	\$284,600 \$161,936	-33.9 -3.8	\$21,321,000 \$571,155	0.9 27.3	Aerospace Primary energy
11 12	13 11	Apotex Inc.  Ballard Power Systems Inc.*	\$153,621 \$145,564	\$153,217 \$178,611	0.3 -18.5	\$834,688 \$167,572	18.4 86.9	Pharmaceuticals/biotechnology Primary energy
13	15	Creo Inc.*	\$144,768	\$138,903	4.2	\$810,120	17.9	Software and computer services
14 15	14 18	Pfizer Canada Inc. (fs) GlaxoSmithKline Inc. (fs)	\$143,435 \$131,718	\$151,979 \$122,232	-5.6 7.8	\$1,515,488 \$1,095,036	9.5 12.0	Pharmaceuticals/biotechnology Pharmaceuticals/biotechnology
16	17	Zarlink Semiconductor Inc.*	\$124,453	\$131,128	-5.1	\$271,611	45.8	Comm/telecom equipment
17 18	28 19	Biovail Corporation* Merck Frosst Canada & Co. (fs)	\$121,328 \$116,063	\$81,896 \$120,987	48.1 -4.1	\$1,154,446 \$868,788	10.5 13.4	Pharmaceuticals/biotechnology Pharmaceuticals/biotechnology
19 20	20 23	CAE Inc. Aventis Pasteur Limited (fs)	\$115,033 \$112,000	\$117,344 \$105,746	-2.0 5.9	\$1,130,500 \$101,000	10.2 110.9	Aerospace Pharmaceuticals/biotechnology
21	21	Cognos Incorporated*	\$112,000	\$117,174	-6.6	\$772,277	14.2	Software and computer services
22 23	16 24	PMC Sierra, Ltd. (fs) Hydro-Québec	\$99,072 \$99,000	\$131,284 \$102,100	-24.5 -3.0	\$1 <i>7</i> 1,442 \$11,425,000	57.8 0.9	Electronic parts and components Electrical power and utilities
24	27	MDS Inc.	\$92,000	\$85,000	8.2	\$1,799,000	5.1	Health services
25 26	29 25	Research In Motion Limited* AstraZeneca Canada Inc. (fs)	\$91,030 \$90,569	\$77,761 \$96,952	17.1 -6.6	\$429,885 \$1,016,237	21.2 8.9	Comm/telecom equipment Pharmaceuticals/biotechnology
27		Honeywell (fs)	\$77,980	\$50,470	54.5	\$1,144,100	6.8	Aerospace
28 29	22 26	Tembec Inc. Geac Computer Corporation Limited	\$76,000 \$68,256	\$111,481 \$94,192	-31.8 -27.5	\$3,346,100 \$623,667	2.3 10.9	Forest and paper products Software and computer services
30 31	35 33	NOVA Chemicals Corporation* Imperial Oil Limited	\$63,068 \$63,000	\$61,246 \$64,000	3.0 -1.6	\$5,534,524 \$19,094,000	1.1	Chemicals and materials Oil and gas
32	33	QLT Inc.*	\$62,871	\$66,745	-5.8	\$205,670	30.6	Pharmaceuticals/biotechnology
33 34	33	Wyeth Pharmaceuticals (fs) Aventis Pharma Inc. (fs)	\$61,652 \$59,000	\$55,711 \$64,000	10.7 -7.8	\$452,496 \$509,000	13.6 11.6	Pharmaceuticals/biotechnology Pharmaceuticals/biotechnology
35	42	Janssen-Ortho Inc. (fs)	\$58,318	\$41,288	41.2	\$598,058	9.8	Pharmaceuticals/biotechnology
36 37	30 37	EnCana Corporation* Hummingbird Ltd.*	\$56,060 \$52,991	\$76,000 \$54,898	-26.2 -3.5	\$14,317,724 \$269,905	0.4 19.6	Oil and gas Software and computer services
38 39	39 59	Syncrude Canada Ltd. Genpharm Inc. (fs)	\$50,400 \$50,338	\$52,300 \$28,900	-3.6 74.2	\$3,300,000 \$407,047	1.5 12.4	Oil and gas Pharmaceuticals/biotechnology
40	51	Novartis Pharmaceuticals Canada Inc. (fs)	\$50,053	\$35,000	43.0	nd		Pharmaceuticals/biotechnology
41 42	45 31	TELUS Corporation BCE Emergis Inc.	\$47,500 \$46,200	\$40,000 \$74,300	18.8 -37.8	\$7,146,000 \$315,700	0.7 14.6	Telecommunications services Telecommunications services
43	71	AEterna Laboratories Inc.	\$45,347	\$26,062	74.0 13.0	\$166,413	27.2	Pharmaceuticals/biotechnology
44 45	44 131	Westport Innovations Inc. MacDonald, Dettwiler and Associates Ltd.	\$45,329 \$45,124	\$40,100 \$45,453	-0.7	\$24,635 \$626,476	184.0 7.2	Transportation Aerospace
46 47	36 52	Motorola Canada Limited (fs) Precision Drilling Corporation	\$45,000 \$42,419	\$54,900 \$34,862	-18.0 21.7	\$975,000 \$1,917,933	4.6 2.2	Comm/telecom equipment Primary energy
48	40	Hyperchip Inc.*	\$41,710	\$52,007	-19.8	\$0		Comm/telecom equipment
49 50	49 43	Open Text Corporation* Eli Lilly Canada Inc. (fs)	\$41,098 \$39,995	\$37,801 \$40,895	8.7 -2.2	\$249,082 \$482,413	16.5 8.3	Software and computer services Pharmaceuticals/biotechnology
51 52	67 50	Inco Limited* Leitch Technology Corporation	\$37,841 \$36,760	\$26,697 \$37,353	41.7 -1.6	\$3,467,311 \$179,981	1.1 20.4	Mining and metals  Comm/telecom equipment
53	63	Gennum Corporation	\$35,285	\$27,671	27.5	\$125,433	28.1	Electronic parts and components
54 55	60 73	Celestica Inc.* Husky Injection Molding Systems Ltd.*	\$33,636 \$33,216	\$28,581 \$25,126	17.7 32.2	\$9,439,523 \$1,143,136	0.4 2.9	Electronic parts and components  Machinery
56 57	97 61	ID Biomedical Corporation SR Telecom Inc.	\$31,568 \$31,499	\$15,215 \$28,555	107.5 10.3	\$6,839 \$127,881	461.6 24.6	Pharmaceuticals/biotechnology Comm/telecom equipment
58	53	Inex Pharmaceuticals Corporation	\$31,024	\$34,108	-9.0	\$3,543	875.6	Pharmaceuticals/biotechnology
59 60	48 154	Bayer Inc. (fs) Labopharm Inc.	\$28,971 \$26,005	\$37,935 \$11,266	-23.6 130.8	\$679,091 \$622	4.3	Pharmaceuticals/biotechnology Pharmaceuticals/biotechnology
61 62	58 72	MOSAID Technologies Incorporated	\$25,754	\$30,549	-15.7 -0.1	\$37,067 \$17,385	69.5	Comm/telecom equipment
63	81	Westaim Corporation Noranda Inc.*	\$25,678 \$25,227	\$25,692 \$21,000	20.1	\$17,285 \$6,526,786	148.6 0.4	Electronic parts and components Mining and metals
64 65	85 69	Cangene Corporation Theratechnologies Inc.	\$24,600 \$24,255	\$18,800 \$26,613	30.9 -8.9	\$182,602 \$197	13.5	Pharmaceuticals/biotechnology Pharmaceuticals/biotechnology
66	55	ConjuChem Inc.	\$24,204	\$32,634	-25.8	\$171		Pharmaceuticals/biotechnology
67 68	66 65	EXFO Electro-Optical Engineering Inc.* Sierra Wireless, Inc.*	\$24,012 \$23,084	\$26,705 \$26,767	-10.1 -13.8	\$86,795 \$142,545	27.7 16.2	Comm/telecom equipment Electronic parts and components
69 70	68 78	Pivotal Corporation* Tundra Semiconductor Corporation	\$22,980 \$22,745	\$26,639 \$21,696	-13.7 4.8	\$78,592 \$34,018	29.2 66.9	Software and computer services Electronic parts and components
71	88	CGI Group Inc.	\$22,036	\$17,609	25.1	\$2,719,695	0.8	Software and computer services
72 73	103 76	Vasogen Inc. Aastra Technologies Limited	\$21,930 \$21,713	\$12,973 \$23,058	69.0 -5.8	\$0 \$191,662	11.3	Pharmaceuticals/biotechnology Comm/telecom equipment
74 75	47	Psion Teklogix Inc. (fs) Descartes Systems Group Inc.*	\$21,408 \$21,335	\$19,417 \$38,461	10.3 -44.5	\$295,145 \$98,642	7.3 21.6	Software and computer services Software and computer services
76	77	Xerox Canada Inc. (fs)	\$21,137	\$22,874	-7.6	\$1,216,722	1.7	Machinery .
77 78	93 90	Angiotech Pharmaceuticals, Inc. General Electric Canada Inc. (fs)	\$21,027 \$21,000	\$16,311 \$17,176	28.9 22.3	\$27,798 \$1,909,265	75.6 1.1	Pharmaceuticals/biotechnology Other manufacturing
78 80	46	Ontario Power Generation Inc.	\$21,000	\$39,000	-46.2	\$5,178,000	0.4	Electrical power and utilities
81	54 64	Stressgen Biotechnologies Corporation CMC Electronics Inc.	\$20,865 \$20,700	\$33,675 \$27,400	-38.0 -24.5	\$13,419 \$345,061	155.5 6.0	Pharmaceuticals/biotechnology Comm/telecom equipment
82 83	82	Rogers Wireless Communications Inc. DALSA Corporation	\$20,000 \$19,874	\$17,300 \$20,686	15.6 -3.9	\$2,282,200 \$136,750	0.9 14.5	Telecommunications services Electronic parts and components
84	57	GSI Lumonics Inc.*	\$19,474	\$32,105	-39.3	\$260,064	7.5	Electronic parts and components
85 86	96 86	Neurochem Inc. Financial Models Company Inc.	\$18,782 \$18,519	\$15,304 \$18,660	22.7 -0.8	\$0 \$76,320	24.3	Pharmaceuticals/biotechnology Software and computer services
87 88	104 121	Falconbridge Limited*  Cardiome Pharma Corp.	\$18,278 \$17,004	\$12,941 \$10,147	41.2 67.6	\$2,919,997 \$6,047	0.6 281.2	Mining and metals Pharmaceuticals/biotechnology
89	100	Axcan Pharma Inc.*	\$16,955	\$13,906	21.9	\$250,986	6.8	Pharmaceuticals/biotechnology
90 91	74 56	World Heart Corporation Hemosol Inc.	\$16,802 \$16,590	\$29,484 \$32,444	-43.0 -48.9	\$9,492 \$0	177.0	Medical devices and instrumentation Pharmaceuticals/biotechnology
92 93	92	Micrologix Biotech Inc. Teranet Inc.	\$15,783 \$15,700	\$16,322 \$17,800	-3.3 -11.8	\$8,631 \$170,300	182.9 9.2	Pharmaceuticals/biotechnology Software and computer services
94	89	Stuart Energy Systems Corporation	\$15,109	\$17,250	-12.4	\$6,519	231.8	Primary energy
95 95	159 87	Petro-Canada Rio Tinto Iron & Titanium Inc. (fs)	\$15,000 \$15,000	\$6,000 \$18,000	150.0 -16.7	\$12,209,000 \$760,000	0.1 2.0	Oil and gas Mining and metals
95 98	98 79	Suncor Energy Inc.	\$15,000	\$15,000	0.0	\$6,300,000	0.2 0.8	Primary energy
99	95	Royal Group Technologies Limited AnorMED Inc.	\$14,985 \$14,957	\$21,688 \$15,332	-30.9 -2.4	\$1,885,397 \$305		Other manufacturing Pharmaceuticals/biotechnology
100	62	Biomira Inc.	\$14,700	\$28,304	-48.1	\$3,416	430.3	Pharmaceuticals/biotechnology
Notes:		anted wherever possible to provide gross P&D exp						

- We have attempted, wherever possible, to provide gross R&D expenditures before deduction of investment tax credits or government grants.
- FY2002 R&D expenditure figures may have been adjusted, as more accurate information became available

© RE\$EARCH Infosource Inc. 2004. Unauthorized reproduction prohibited.

Canadian-owned company results include worldwide R&D expenditures; foreign subsidiaries (fs) include R&D expenditures for Canadian operations only.
 We have attempted, wherever possible, to provide revenue figures net of interest and investment income.
 = converted to CDN\$ at average 2003 = \$1.4015, 2002 = \$1.5704 (Bank of Canada) \*\* = \$1 million or more of revenue fs = foreign subsidiary (includes R&D expenditures for Canadian operations) e = RE\$EARCH Infosource Inc. estimate nd = not disclosed