



| Canada's Top 100 Corporate R&D Spenders 2011 | | | | | | | | |
|--|------|---|-------------------------------------|-------------|--------------------|--------------------------|----------|-------------------------------|
| Donle | | | D & D Co. and in a | | | D | Research | |
| Kal | Rank | | R&D Spending FY2010 FY2009 % Change | | Revenue FY2010 | Intensity R&D as % of | | |
| 2010 | 2009 | Company | \$000 | \$000 | % Change 2009-2010 | \$000 | | Industry |
| 1 | | Research In Motion Limited* ++ | \$1,391,395 | \$1,101,848 | 26.3 | \$20,502,219 | | Comm/Telecom Equipment |
| 2 | 3 | BCE Inc. | \$821,000 | \$806,000 | 1.9 | \$18,069,000 | | Telecommunications Services |
| 3 | 5 | IBM Canada Ltd. (fs) | \$551,100 | \$556,500 | -1.0 | nd | | Software & Computer Services |
| 4 | 8 | Atomic Energy of Canada Limited | \$476,400 | \$393,051 | 21.2 | \$460,935 | 103.4 | Engineering Services |
| 5 | | Magna International Inc.* (a) | \$463,455 | \$553,870 | -16.3 | \$24,142,916 | | Automotive |
| 6 | 7 | Pratt & Whitney Canada Corp. (fs) | \$395,000 | \$398,000 | -0.8 | \$2,912,000 | 13.6 | Aerospace |
| 7 | 10 | Ericsson Canada Inc. (fs) | \$353,000 | \$197,000 | 79.2 | \$1,004,000 | | Comm/Telecom Equipment |
| 8 | | AMD Canada (fs) | \$241,694 | \$252,612 | -4.3 | nd | | Electronic Systems & Parts |
| 9 | 9 | Alcatel-Lucent (fs) | \$233,000 | \$224,000 | 4.0 | nd | | Comm/Telecom Equipment |
| 10 | 14 | Bombardier Inc.* | \$198,771 | \$161,022 | 23.4 | \$18,241,589 | | Aerospace |
| 11 | 11 | Apotex Inc. | \$178,852 | \$188,773 | -5.3 | \$1,216,780 | | Pharmaceuticals/Biotechnology |
| 12 | 12 | Sanofi (fs) (b) | \$159,182 | \$181,621 | -12.4 | \$609,910 | 26.1 | Pharmaceuticals/Biotechnology |
| 13 | | Pfizer Canada Inc. (fs) | \$145,488 | \$109,378 | 33.0 | \$1,972,224 | 7.4 | Pharmaceuticals/Biotechnology |
| 14 | | Open Text Corporation* | \$133,246 | \$132,659 | 0.4 | \$939,292 | | Software & Computer Services |
| 15 | | Ontario Power Generation Inc. | \$127,000 | \$112,000 | 13.4 | \$5,375,000 | | Electrical Power & Utilities |
| 16 | | Rogers Communications Inc. | \$124,000 | \$81,000 | 53.1 | \$12,186,000 | | Telecommunications Services |
| 16 | 4 | TELUS Corporation | \$124,000 | \$653,000 | -81.0 | \$9,779,000 | | Telecommunications Services |
| 18 | | GlaxoSmithKline Canada (fs) | \$120,949 | \$147,813 | -18.2 | \$1,089,628 | 11.1 | Pharmaceuticals/Biotechnology |
| 19 | | CAE Inc. | \$116,951 | \$121,647 | -3.9 | \$1,526,300 | | Aerospace |
| 20 | 2 | Nortel Networks Corporation* | \$110,199 | \$864,494 | -87.3 | \$638,538 | | Comm/Telecom Equipment |
| 21 | | Imperial Oil Limited | \$107,000 | \$89,000 | 20.2 | \$24,946,000 | | Energy/Oil & Gas |
| 22 | | Hydro-Québec | \$100,000 | \$100,000 | 0.0 | \$12,338,000 | 0.8 | Electrical Power & Utilities |
| 23 | | Novartis Pharmaceuticals Canada Inc. (fs) | \$98,000 | \$110,000 | -10.9 | nd | | Pharmaceuticals/Biotechnology |
| 24 | | Sierra Wireless, Inc.* | \$92,861 | \$94,662 | -1.9 | \$669,786 | | Comm/Telecom Equipment |
| 25 | | Constellation Software Inc.* | \$87,418 | \$74,952 | 16.6 | \$649,720 | | Software & Computer Services |
| 26 | | PMC Sierra, Ltd. (fs) | \$80,928 | \$60,501 | 33.8 | \$145,571 | | Electronic Systems & Parts |
| 27 | 23 | Merck (fs) (c) | \$78,634 | \$95,356 | -17.5 | \$1,477,213 | 5.3 | Pharmaceuticals/Biotechnology |
| 28 | | Boehringer Ingelheim (Canada) Ltd./Ltée. (fs) | \$75,518 | \$63,500 | 18.9 | \$438,465 | | Pharmaceuticals/Biotechnology |
| 29 | | CGI Group Inc. | \$75,000 | \$76,000 | -1.3 | \$3,732,117 | 2.0 | Software & Computer Services |
| 30 | 37 | Syncrude Canada Ltd. | \$74,010 | \$56,190 | 31.7 | nd | | Energy/Oil & Gas |
| 31 | 26 | Aastra Technologies Limited | \$72,968 | \$86,201 | -15.4 | \$720,860 | 10.1 | Comm/Telecom Equipment |
| 32 | 13 | Suncor Energy Inc. (d) | \$72,000 | \$172,687 | -58.3 | \$35,220,000 | 0.2 | Energy/Oil & Gas |





| Canada's Top 100 Corporate R&D Spenders 2011 | | | | | | | | | |
|--|----------|--|----------|--------------|---------------|-------------|-------------|-----------------------------------|--|
| | | | | | | | Research | | |
| Ra | nk | | | R&D Spending | | Revenue | Intensity | | |
| 2010 | 2000 | C | FY2010 | FY2009 | % Change | FY2010 | R&D as % of | I. J. 64 | |
| 2010 | | Company | \$000 | \$000 | 2009-2010 | \$000 | | Industry | |
| 33 | 16 38 | Valeant Pharmaceuticals International, Inc.* | \$70,353 | \$137,935 | -49.0 25.7 | \$1,216,556 | | Pharmaceuticals/Biotechnology | |
| 34 | | Honeywell Canada (fs) | \$68,521 | \$54,528 | 25.7 | \$1,161,659 | | Aerospace | |
| 35 | 33 | Vale Canada Limited (fs) | \$67,000 | \$64,000 | 4.7 | \$4,890,000 | | Mining & Metals | |
| 36 | 27 | AstraZeneca Canada Inc. (fs) | \$65,900 | \$83,746 | -21.3 | \$1,545,828 | 4.3 | Pharmaceuticals/Biotechnology | |
| 37 | 4.5 | Amgen Canada Inc. (fs) | \$65,851 | \$61,657 | 6.8 | nd | 0.5 | Pharmaceuticals/Biotechnology | |
| 38 | | MacDonald, Dettwiler and Associates Ltd. | \$60,157 | \$43,629 | 37.9 | \$689,030 | | Software & Computer Services | |
| 39 | 31 | Mitel Networks Corporation* | \$53,246 | \$68,634 | -22.4 | \$667,272 | | Comm/Telecom Equipment | |
| 40 | | EnCana Corporation** | \$52,000 | \$30,700 | 69.4 | \$9,135,213 | | Energy/Oil & Gas | |
| 41 | | EXFO Inc.* | \$45,883 | \$40,834 | 12.4 | \$208,819 | | Medical Devices & Instrumentation | |
| 42 | 46 | Janssen Inc. (fs) | \$44,541 | \$42,626 | 4.5 | \$595,269 | | Pharmaceuticals/Biotechnology | |
| 43 | | Zarlink Semiconductor Inc.* | \$44,261 | \$52,532 | -15.7 | \$226,723 | | Electronic Systems & Parts | |
| 44 | 47 | Teledyne DALSA, Inc. (fs) | \$42,000 | \$41,209 | 1.9 | \$212,300 | | Electronic Systems & Parts | |
| 45 | | Cangene Corporation | \$39,433 | \$59,632 | -33.9 | \$158,862 | | Pharmaceuticals/Biotechnology | |
| 46 | 42 | Novelis Inc.* (fs) | \$39,136 | \$46,822 | -16.4 | \$8,932,323 | 0.4 | Mining & Metals | |
| 47 | | Hoffmann-La Roche Limited (fs) | \$38,185 | \$36,600 | 4.3 | nd | | Pharmaceuticals/Biotechnology | |
| 48 | 51 | Gennum Corporation* | \$38,109 | \$34,908 | 9.2 | \$132,747 | | Electronic Systems & Parts | |
| 49 | 41 | Bayer Inc. (fs) | \$36,330 | \$49,799 | -27.0 | \$829,929 | | Pharmaceuticals/Biotechnology | |
| 50 | | Linamar Corporation | \$36,142 | \$24,383 | 48.2 | \$2,229,173 | | Automotive | |
| 51 | | NOVA Chemicals Corporation* (fs) | \$36,047 | \$45,680 | -21.1 | \$4,712,822 | | Chemicals & Materials | |
| 52 | | Pharmascience Inc. | \$34,603 | \$33,000 | 4.9 | \$701,843 | | Pharmaceuticals/Biotechnology | |
| 53 | | SMART Technologies Inc.* | \$34,585 | \$28,563 | 21.1 | \$667,349 | | Computer Equipment | |
| 54 | | QLT Inc.* | \$34,486 | \$32,650 | 5.6 | \$46,033 | | Pharmaceuticals/Biotechnology | |
| 55 | 48 | Aptalis Pharma Inc.* (fs) | \$32,663 | \$41,154 | -20.6 | \$365,189 | | Pharmaceuticals/Biotechnology | |
| 56 | | Cascades Inc. | \$32,500 | \$35,200 | -7.7 | \$3,959,000 | | Forest & Paper Products | |
| 57 | 59 | Evertz Technologies Limited | \$32,026 | \$28,719 | 11.5 | \$286,455 | | Comm/Telecom Equipment | |
| 58 | 52 | Westport Innovations Inc. | \$29,835 | \$33,003 | -9.6 | \$130,712 | | Transportation | |
| 59 | 64 | Angiotech Pharmaceuticals, Inc.* | \$27,591 | \$27,067 | 1.9 | \$253,605 | 10.9 | Medical Devices & Instrumentation | |
| 60 | 62 | Sandvine Corporation | \$27,402 | \$28,162 | -2.7 | \$93,762 | 29.2 | Comm/Telecom Equipment | |
| 61 | 72 | Xerox Canada Inc. (fs) | \$25,625 | \$21,877 | 17.1 | \$1,166,584 | 2.2 | Machinery | |
| 62 | 90 | Azure Dynamics Corporation | \$24,851 | \$15,568 | 59.6 | \$21,913 | 113.4 | Transportation | |
| 63 | 57 | Ballard Power Systems Inc.* | \$24,524 | \$30,409 | -19.4 | \$66,963 | 36.6 | Machinery | |
| 64 | 44 | Nexen Inc. | \$24,000 | \$45,000 | -46.7 | \$5,411,000 | 0.4 | Energy/Oil & Gas | |





| Canada's Top 100 Corporate R&D Spenders 2011 | | | | | | | | |
|--|------|---|--------------|----------|-----------|-------------|-------------|-------------------------------|
| | | | | | | | Research | |
| Rank | | | R&D Spending | | | Revenue | Intensity | |
| | | | FY2010 | FY2009 | % Change | FY2010 | R&D as % of | |
| 2010 | 2009 | Company | \$000 | \$000 | 2009-2010 | \$000 | | Industry |
| 65 | 58 | SNC-Lavalin Group Inc. | \$23,665 | \$29,340 | -19.3 | \$6,314,990 | | Engineering Services |
| 66 | 83 | Bridgewater Systems Corporation | \$23,652 | \$17,718 | 33.5 | \$93,376 | | Software & Computer Services |
| 67 | | Thales Canada Inc. (fs) | \$23,500 | \$28,200 | -16.7 | \$504,000 | | Electronic Systems & Parts |
| 68 | 73 | Miranda Technologies Inc. | \$23,228 | \$21,799 | 6.6 | \$143,673 | | Comm/Telecom Equipment |
| 69 | 79 | Tekmira Pharmaceuticals Corporation | \$22,522 | \$18,679 | 20.6 | \$21,355 | | Pharmaceuticals/Biotechnology |
| 70 | 40 | AEterna Zentaris Inc.* | \$21,160 | \$50,496 | -58.1 | \$28,531 | | Pharmaceuticals/Biotechnology |
| 71 | 91 | Teck Resources Limited | \$21,000 | \$15,000 | 40.0 | \$9,339,000 | | Mining & Metals |
| 72 | 68 | Bell Aliant Regional Communications, LP | \$20,738 | \$24,214 | -14.4 | \$2,357,445 | | Telecommunications Services |
| 73 | | Monsanto Canada Inc. (fs) | \$20,000 | \$20,000 | 0.0 | \$560,000 | 3.6 | Agriculture & Food |
| 73 | | Total E&P Canada Ltd. (fs) | \$20,000 | \$20,000 | 0.0 | nd | | Energy/Oil & Gas |
| 75 | | Trican Well Service Ltd. | \$19,307 | \$12,848 | 50.3 | \$1,478,293 | | Energy/Oil & Gas |
| 76 | 88 | DragonWave Inc.* ++ | \$19,234 | \$16,224 | 18.6 | \$121,538 | | Comm/Telecom Equipment |
| 77 | 77 | ViXS Systems Inc.* ++ | \$18,206 | \$19,850 | -8.3 | \$94,473 | 19.3 | Electronic Systems & Parts |
| 78 | 100 | Bioniche Life Sciences Inc. | \$17,922 | \$13,315 | 34.6 | \$45,899 | 39.0 | Pharmaceuticals/Biotechnology |
| 79 | 65 | Tembec Inc. | \$17,677 | \$26,646 | -33.7 | \$1,877,000 | 0.9 | Forest & Paper Products |
| 80 | 87 | Descartes Systems Group Inc.* ++ | \$17,478 | \$16,558 | 5.6 | \$102,140 | 17.1 | Software & Computer Services |
| 81 | 85 | ArcelorMittal Dofasco Inc. (fs) | \$17,000 | \$17,000 | 0.0 | \$3,270,000 | 0.5 | Mining & Metals |
| 82 | | Pason Systems Inc. | \$16,472 | \$13,140 | 25.4 | \$249,562 | | Software & Computer Services |
| 83 | | Hydro One Inc. | \$16,350 | \$7,300 | 124.0 | \$5,124,000 | | Electrical Power & Utilities |
| 84 | 56 | Cardiome Pharma Corp.* | \$15,798 | \$30,493 | -48.2 | \$68,039 | 23.2 | Pharmaceuticals/Biotechnology |
| 85 | 97 | Resverlogix Corp. | \$15,699 | \$13,616 | 15.3 | \$0 | | Pharmaceuticals/Biotechnology |
| 86 | | Vecima Networks Inc. | \$15,688 | \$10,044 | 56.2 | \$113,206 | | Comm/Telecom Equipment |
| 87 | 70 | Theratechnologies Inc. | \$14,998 | \$22,226 | -32.5 | \$31,868 | | Pharmaceuticals/Biotechnology |
| 88 | 89 | 20-20 Technologies Inc.* | \$14,663 | \$15,698 | -6.6 | \$67,183 | | Software & Computer Services |
| 89 | 86 | Enablence Technologies Inc. | \$14,034 | \$16,805 | -16.5 | \$53,892 | | Electronic Systems & Parts |
| 90 | 78 | Dorel Industries Inc.* | \$14,033 | \$19,624 | -28.5 | \$2,382,144 | | Other Manufacturing |
| 91 | 76 | Psion Inc. (fs) | \$13,888 | \$20,023 | -30.6 | \$279,773 | | Computer Equipment |
| 92 | 94 | Winpak Ltd.* | \$13,881 | \$14,068 | -1.3 | \$596,766 | | Rubber & Plastics |
| 93 | 75 | Rio Tinto Iron & Titanium Inc. (fs) | \$13,800 | \$20,408 | -32.4 | \$975,347 | | Mining & Metals |
| 94 | | ProMetic Life Sciences Inc. | \$13,469 | \$13,197 | 2.1 | \$11,433 | 117.8 | Pharmaceuticals/Biotechnology |
| 95 | | Medicago Inc. | \$13,365 | \$7,917 | 68.8 | \$109 | | Pharmaceuticals/Biotechnology |
| 96 | 81 | Transition Therapeutics Inc. | \$13,208 | \$17,942 | -26.4 | \$4,504 | 293.3 | Pharmaceuticals/Biotechnology |





| Canada's Top 100 Corporate R&D Spenders 2011 | | | | | | | | | |
|--|------|-----------------------------|--------------|----------|-----------|-------------|-------------|------------------------------|--|
| | | | | Research | | | | | |
| Rank | | | R&D Spending | | | Revenue | Intensity | | |
| | | | FY2010 | FY2009 | % Change | FY2010 | R&D as % of | | |
| 2010 | 2009 | Company | \$000 | \$000 | 2009-2010 | \$000 | Revenue*** | Industry | |
| 97 | | Enghouse Systems Limited | \$13,122 | \$12,049 | 8.9 | \$94,208 | 13.9 | Software & Computer Services | |
| 98 | 99 | MEGA Brands Inc.* | \$12,977 | \$13,441 | -3.5 | \$379,024 | 3.4 | Other Manufacturing | |
| 99 | 98 | Héroux-Devtek Inc. | \$12,814 | \$13,505 | -5.1 | \$320,354 | 4.0 | Aerospace | |
| 100 | 96 | SXC Health Solutions Corp.* | \$12,800 | \$13,648 | -6.2 | \$2,006,646 | 0.6 | Software & Computer Services | |

Notes:

- 1. Data were obtained through annual reports, financial statements, securities commission filings, or through a survey.
- 2. We have attempted, wherever possible, to provide gross R&D spending before deduction of investment tax credits or government grants.
- 3. We have attempted, wherever possible, to provide revenue net of interest and investment income.
- 4. FY2009 R&D spending figures may have been adjusted, as more accurate information became available.
- 5. Canadian-owned company results include worldwide revenue and R&D spending; foreign subsidiaries (fs) include revenue and R&D spending for their Canadian operations only.

*Converted to CDN\$ at annual average 2010 = 1.0299, 2009 = \$1.1420 (Bank of Canada)

**Revenue reported in US\$ and R&D spending in CDN\$

***\$1 million or more of revenue

⁺⁺ Fiscal 2011 results were used for year-ended January or February

fs = Foreign subsidiary (includes revenue and R&D spending for Canadian operations only) nd = Not disclosed

RE\$EARCH Infosource Inc. is Canada's source of R&D intelligence. Data used for this table were extracted from our Canadian Corporate R&D Database, a proprietary database. Companies wishing to be included in future editions of the Top 100 List, or who wish to adjust their figures should contact us directly. The Top 100 List is available online at www.researchinfosource.com or by calling (416) 481-7070.

⁽a) Fiscal 2010 revenue was calculated using U.S. GAAP, therefore it is not comparable with revenue reported on prior Top 100 lists as these figures were calculated using Canadian GAAP.

⁽b) Includes sanofi-aventis Canada Inc. and Sanofi Pasteur Limited.

⁽c) Fiscal 2009 R&D spending is the combined amount for Merck Frosst Canada Ltd. and Schering-Plough Canada Inc.

⁽d) Fiscal 2009 R&D spending is the combined amount for Suncor Energy Inc. and Petro-Canada.